

## **NewIntelligence and Australia-based See-Change Solutions announce Strategic Partnership to market and resell NI QuickStart for SAP Business One for Reporting and Dashboarding, powered by IBM Cognos Analytics in Australia and New Zealand**

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MONTREAL, Quebec, Canada, April 9<sup>th</sup>, 2019 - NewIntelligence (NewIntelligence.ca), an IBM Business Partner selling IBM Cognos Analytics software and services and Australia-based See-Change Solutions (seechange.com.au), an advisory services business with thought leaders in Data, Analytics and BI, announced today an exclusive strategic partnership. This partnership offers NI QuickStart for Reporting and Dashboarding for SAP Business One, including software and services, to all clients throughout Australia and New Zealand.

“This partnership will help strengthen our ability to broaden our reach to new markets in Australia and New Zealand for our core product and service offering. This allows us to further expand our solution to future SAP Business One clientele” explained Corey Mendelsohn, President of NewIntelligence. “In collaboration with See-Change Solutions, we feel comfortable knowing that we have chosen the right partner to grow our presence within Australia and New Zealand.”

NI QuickStart for Reporting and Dashboarding for SAP Business One leverages the power of a reporting database that is separate from your current SAP Business One platform. This allows for customization of business rules and calculations such that report development is less complicated for the business user. This solution is pre-built based on best practices and today covers nine subject areas within SAP Business One. Instead of building your own analytics infrastructure, this out-of-the-box Business Analytics Solution for SAP Business One provides you with an environment adaptable to your evolving business needs. With the use of the IBM Cognos integration point, the results are immediately available for consumption, allowing for easy distribution to broad user communities. The solution has been priced competitively for the small and medium size business (SMB) and the SAP Business One market that can be installed and configured with customization within a two- to three-week window.

“The joint collaboration will allow See-Change to leverage our collective know-how and seamlessly integrate NI QuickStart for Reporting and Dashboarding for SAP Business One with IBM Cognos,” says Patrick Spedding, President of See-Change Solutions. “We are looking forward to working with the NewIntelligence team and collaborating with them on delivering this solution to our current and future clientele in Australia and New Zealand. We see a lot of value moving forward.”

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## About NewIntelligence

With offices in Montreal, Quebec and Toronto, Ontario, NewIntelligence is a leading provider of IBM solutions for business intelligence, performance management and data warehousing. Its experience over the past twenty-five years has led the company to work with several hundred unique customers local and abroad.

NewIntelligence QuickStart for Reporting and Dashboarding for SAP Business One delivers a solution that is both cost-effective and delivered in a timely manner, thereby providing customers with a solution that adds value to their business. The company is passionately committed to helping SAP Business One clients achieve rapid results from their investment by using the latest technologies and industry best practices. NewIntelligence's expertise is sought out by many organizations, as the company has a reputation for delivering what they need, when they need it.

To learn more about products, services and solutions from NewIntelligence, please visit [newintelligence.ca](http://newintelligence.ca) or [runcognos.com](http://runcognos.com)

## About See-Change Solutions

See-Change is an advisory services business with thought leaders in Data, Analytics and BI, providing transformational decision-making capabilities to enterprise clients specializing in the selling of Analytics services.

Providing Data and Analytics advisory services and solutions, the company enables organizations to discover what's important and takes appropriate action. See-Change Solutions delivers the whole business solution - not just technology. They work with your team to make sure they understand your business, providing services across the Data Analytics lifecycle.

See-Change's innovation team uses a Design Thinking approach to build solutions that solve your 'job to be done', rapidly and iteratively. They have worked across established and emerging data and analytic technologies, including AI and Machine Learning, to deliver quick wins for customers while managing risk.

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