

NewIntelligence and Dallas-based Draca Solutions announce Strategic Partnership to market and resell NI QuickStart for SAP Business One for Reporting and Dashboarding

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MONTREAL, Quebec, Canada, August 23rd, 2019 - NewIntelligence (NewIntelligence.ca), an IBM Business Partner selling IBM Cognos Analytics software and services and Dallas-based Draca Solutions (dracasolutions.com), a technology consulting firm focused on helping organizations achieve the benefits obtained through software investments in Finance, Analytics and Data Services, announced today a strategic partnership. This partnership offers NI QuickStart for Reporting and Dashboarding for SAP Business One, including software and services, to all clients throughout California and Texas.


“This partnership will not only help us broaden our reach to new markets in the United States for our core product and service offering but will simultaneously allow us to further expand our solution to future SAP Business One clientele” explained Corey Mendelsohn, President of NewIntelligence. “We feel comfortable knowing that we have chosen the right partner to grow our presence in the US.”


NI QuickStart for Reporting and Dashboarding for SAP Business One leverages the power of a reporting database that is separate from your current SAP Business One platform. This allows for customization of business rules and calculations such that report development is less complicated for the business user. This solution is pre-built based on best practices and currently covers 11 subject areas within SAP Business One. Instead of building your own analytics infrastructure, this out-of-the-box Business Analytics Solution for SAP Business One provides you with an environment adaptable to your evolving business needs. With the use of the IBM Cognos integration point, the results are immediately available for consumption, allowing for easy distribution to broad user communities. The solution has been priced competitively for the small and medium size business (SMB) and the SAP Business One market that can be installed and configured with customization within a two- to three-week window.

“The joint collaboration will allow Draca to leverage our combined analytics expertise and experience with that of NewIntelligence to seamlessly integrate NI QuickStart for Reporting and Dashboarding for SAP Business One with IBM Cognos,” says John Martin, Managing Partner of Draca Solutions. “We are looking forward to collaborating with the NewIntelligence team on delivering this solution to our current and future clientele in California and Texas. We foresee significant opportunities ahead.”

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About NewIntelligence

With offices in Montreal, Quebec and Toronto, Ontario, NewIntelligence is a leading provider of IBM solutions for business intelligence, performance management and data warehousing. Its experience over the past twenty-five years has led the company to work with several hundred unique customers local and abroad.

NewIntelligence QuickStart for Reporting and Dashboarding for SAP Business One delivers a solution that is both cost-effective and delivered in a timely manner, thereby providing customers with a solution that adds value to their business. The company is passionately committed to helping SAP Business One clients achieve rapid results from their investment by using the latest technologies and industry best practices. NewIntelligence's expertise is sought out by many organizations, as the company has a reputation for delivering what they need, when they need it.

To learn more about products, services and solutions from NewIntelligence, please visit newintelligence.ca or runcognos.com

About Draca Solutions

Draca Solutions is a technology consulting firm focused on helping organizations achieve the benefits obtained through software investments. Draca's customers span industries and company sizes and have grown organically through word of mouth and customer references. Headquartered in Dallas, Draca Solutions has distributed teams throughout the United States.

A specialized, boutique consulting firm, Draca Solutions has seen their elite specialized team provide faster and more high-quality results than the big firms who train junior resources on customer projects. The Draca team and process incorporates people, process, and technology to ensure their customers gain and maintain end user adoption.

Draca works closely with their clients to ensure they purchase the right software, at the best price, and have a successful implementation. Draca remains engaged through the life of your system to manage software maintenance and ensure additional softwares procured at the best rate possible.

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