

NewIntelligence and Rhode Island-based Lighthouse Computer Services announce Strategic Partnership to market and resell NI QuickStart for SAP Business One for Reporting and Dashboarding

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MONTREAL, Quebec, Canada, October 28th, 2019 - NewIntelligence (NewIntelligence.ca), an IBM Business Partner selling IBM Cognos Analytics software and services and Rhode Island-based Lighthouse Computer Services, a Converge Company (lighthousecs.com), a leading technology sales, consulting and IT Services firm focused on helping organizations power their businesses with technology solutions that works for environment, vision and unique business objectives, announced today a strategic partnership. This partnership offers NI QuickStart for Reporting and Dashboarding for SAP Business One, including software and services, to all clients throughout New-England.

“This partnership will not only help us broaden our reach to new markets in the United States for our core product and service offering but will simultaneously allow us to further expand our solution to future SAP Business One clientele” explained Corey Mendelsohn, President of NewIntelligence. “With Lighthouse’s over 25 years of expertise with Cognos and their understanding of SAP, we are excited to leverage our long-standing alliance with Lighthouse and officially partner with them to grow our presence in the US.”

NI QuickStart for Reporting and Dashboarding for SAP Business One leverages the power of a reporting database that is separate from your current SAP Business One platform. This allows for customization of business rules and calculations such that report development is less complicated for the business user. This solution is pre-built based on best practices and currently covers 11 subject areas within SAP Business One. Instead of building your own analytics infrastructure, this out-of-the-box Business Analytics Solution for SAP Business One provides you with an environment adaptable to your evolving business needs. With the use of the IBM Cognos integration point, the results are immediately available for consumption, allowing for easy distribution to broad user communities. The solution has been priced competitively for the small and medium size business (SMB) and the SAP Business One market that can be installed and configured with customization within a two- to three-week window.

“This joint collaboration will allow Lighthouse and NewIntelligence to join forces and combine our many years of analytics experience to seamlessly integrate NI QuickStart for Reporting and Dashboarding for SAP Business One with IBM Cognos,” says David Doucette, President, Analytics for Lighthouse, a Converge Company. “We are looking forward to collaborating with the NewIntelligence team on delivering this solution to our current and future clientele in New England. We foresee a significant volume of wins ahead.”

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About NewIntelligence

With offices in Montreal, Quebec and Toronto, Ontario, NewIntelligence is a leading provider of IBM solutions for business intelligence, performance management and data warehousing. Its experience over the past twenty-five years has led the company to work with several hundred unique customers local and abroad.

NewIntelligence QuickStart for Reporting and Dashboarding for SAP Business One delivers a solution that is both cost-effective and delivered in a timely manner, thereby providing customers with a solution that adds value to their business. The company is passionately committed to helping SAP Business One clients achieve rapid results from their investment by using the latest technologies and industry best practices. NewIntelligence's expertise is sought out by many organizations, as the company has a reputation for delivering what they need, when they need it.

To learn more about products, services and solutions from NewIntelligence, please visit newintelligence.ca or runcognos.com

About Lighthouse Computer Services

Lighthouse is an award winning, IT firm with deep experience and a proven track record of delivering comprehensive solutions in the areas of analytics, hybrid cloud, infrastructure, and security. Since 1995, they have been helping their clients solve their IT challenges, providing on-site support, fostering long-term relationships, and gaining deep knowledge of their client's environments to help them ensure long-term success. Lighthouse is of Converge Technology Solutions Corp., who combines innovation accelerators and foundational infrastructure solutions to deliver best-of-breed solutions and services to customers.

For more information, visit <http://www.lighthousecs.com>.


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