

## **NewIntelligence and Pioneer B1, headquartered in Scottsdale, Arizona announce Strategic Partnership to market and resell NI QuickStart for SAP Business One for Reporting and Dashboarding**

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MONTREAL, Quebec, Canada, June 26<sup>th</sup>, 2020 - NewIntelligence (NewIntelligence.ca), an IBM Gold Business Partner selling IBM Cognos Analytics software and services and Pioneer B1, headquartered in Scottsdale, Arizona (pioneerb1.com), an SAP Partner that tailors SAP Business One solutions allowing clients to easily and rapidly scale their business, announced today a strategic partnership. This partnership offers NI QuickStart for Reporting and Dashboarding for SAP Business One, including software and services, to all clients throughout the United States.

“This partnership will not only help us broaden our reach to Pioneer B1 customers in the United States for our Reporting & Analytics solution but will simultaneously allow us to further expand our solution offering into other core areas with the deep SAP knowledge that Pioneer B1 provides” explained Corey Mendelsohn, President of NewIntelligence. “With Pioneer’s years of expertise and solid understanding of SAP Business One, we are excited to leverage an alliance with Pioneer B1 and officially partner with them to grow our presence in the US.”

NI QuickStart for Reporting and Dashboarding for SAP Business One leverages the power of a reporting database that is separate from your current SAP Business One platform. This allows for customization of business rules and calculations such that report development is less complicated for the business user. This solution is pre-built based on best practices and currently covers 12 subject areas within SAP Business One. Instead of building your own analytics infrastructure, this out-of-the-box Business Analytics Solution for SAP Business One provides you with an environment adaptable to your evolving business needs. With the use of the IBM Cognos integration point, the results are immediately available for consumption, allowing for easy distribution to broad user communities. The solution has been priced competitively for the small and medium size business (SMB) and the SAP Business One market that can be installed and configured with customization within a two- to three-week window.

“This joint collaboration will allow Pioneer B1 and NewIntelligence to join forces and combine our many years of experience with Analytics and SAP B1 to seamlessly integrate NI QuickStart for Reporting and Dashboarding for SAP Business One with IBM Cognos,” says Oren Tabib, President, Pioneer B1. “We are looking forward to collaborating with the NewIntelligence team on delivering this solution to our current and future clientele. We foresee a significant value add to our customers bottom line.”

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## About NewIntelligence

With offices in Montreal, Quebec and Toronto, Ontario, NewIntelligence is a leading provider of IBM solutions for business intelligence, performance management and data warehousing. Its experience over the past twenty-five years has led the company to work with several hundred unique customers local and abroad. NewIntelligence currently has strategic alliances with software companies in New England, California, Texas, Australia and New Zealand.

NewIntelligence QuickStart for Reporting and Dashboarding for SAP Business One delivers a solution that is both cost-effective and delivered in a timely manner, thereby providing customers with a solution that adds value to their business. The company is passionately committed to helping SAP Business One clients achieve rapid results from their investment by using the latest technologies and industry best practices. NewIntelligence's expertise is sought out by many organizations, as the company has a reputation for delivering what they need, when they need it.

To learn more about products, services and solutions from NewIntelligence, please visit [newintelligence.ca](http://newintelligence.ca) or [runcognos.com](http://runcognos.com).

## About Pioneer B1

Pioneer B1 is a deeply experienced thought leader and SAP Partner that tailors SAP Business One solutions for clients to simply and easily create a system that rapidly scales their business. They help small and midsize companies improve their capabilities to better manage costs while accelerating revenue and profitability.

Their passionate focus on their client's needs, along with their persistence to get great customer results quickly, provides management with greater control sooner, while minimizing the implementation process. Pioneer B1 is transforming an ERP project into a predictable and pleasant experience. They have a process and approach that helps their clients evolve to the next level of success, growth, and professionalism.

They strive to be a place where employees can elevate and grow professionally, teach, learn and empower each other while achieving personal goals.

For more information, visit [pioneerb1.com](http://pioneerb1.com).


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