

NewIntelligence and UK-based Cloud4Partners Forge Strategic Partnership to Enhance Cloud Hosting for QuickStart for SAP B1

Friday, March 8th, 2024 – MONTREAL, Quebec, Canada– Today marks the beginning of an exciting strategic partnership between NewIntelligence (NI) (sap.NewIntelligence.ca), a renowned IBM Business Partner, and Cloud4Partners (myc4p.com), a leading AWS cloud hosting provider based in the UK. This collaboration is set to revolutionize cloud hosting services for NI QuickStart for Reporting and Dashboarding for SAP Business One, extending its benefits to clients worldwide.

Corey Mendelsohn, President of NewIntelligence, expressed enthusiasm about the partnership, stating, "This collaboration with Cloud4Partners enhances our core offerings and expands our reach, providing our SAP Business One clients with an unparalleled cloud hosting solution. Cloud4Partners' expertise in cloud infrastructure complements our commitment to delivering top-tier analytics solutions, ensuring our clients receive the most reliable and efficient service possible."

NI QuickStart for Reporting and Dashboarding for SAP Business One is designed to simplify report development and customization of business rules, leveraging a separate reporting database. This approach streamlines analytics for business users and is built on best practices covering approximately thirty essential subject areas within SAP Business One. This solution, integrated with IBM Cognos, offers immediate, easy-to-distribute results, catering to the evolving needs of small and medium-sized businesses within the SAP Business One market.

Stuart Wilson, CEO of Cloud4Partners, highlighted the mutual benefits of the partnership, "Our collaboration with NewIntelligence represents a significant step forward in cloud solutions for SAP Business One users. By integrating NI QuickStart with our robust cloud platform, we're not only enhancing our offering but also setting a new standard for cloud-hosted business analytics. We're excited to work alongside NewIntelligence, adding value and innovation to the SMB market."

This strategic partnership symbolizes a commitment from both NewIntelligence and Cloud4Partners to provide cutting-edge solutions that address the complex needs of their clientele, promising a future of growth, innovation, and enhanced service delivery.



Head Office

1111 Boul. Dr.-Frederik-Philips, Suite 600
Montreal, Quebec H4M 2X6



1-833-4COGNOS (426-4667)



newintelligence.ca

About NewIntelligence

NewIntelligence is a leading provider of IBM solutions for business intelligence, performance management and data warehousing. Its experience over the past thirty years has led the company to work with thousands of customers locally and abroad.

NewIntelligence QuickStart for Reporting and Dashboarding for SAP Business One delivers a solution that is both cost-effective and delivered in a timely manner, thereby providing customers with a solution that adds value to their business. The company is passionately committed to helping SAP Business One clients achieve rapid results from their investment by using the latest technologies and industry best practices. NewIntelligence's expertise is sought out by many organizations, as the company has a reputation for delivering what they need, when they need it.

To learn more about products, services and solutions from NewIntelligence, please visit sap.newintelligence.ca

About Cloud4Partners

Cloud4Partners is an innovative cloud hosting service designed specifically for SAP partners who wish to simplify the delivery of SAP solutions for their customers. We have over ten years' experience hosting SAP Business One and we are an AWS Advanced Partner, as well as an SAP Gold Partner, so we have extensive technical experience of cloud technology, as well as SAP Business One and its popular add-ons and extensions. Cloud4Partners works with SAP partners around the world, providing a purpose-built AWS cloud platform that they can use to offer SAP Business One Cloud to their customers.

To explore their cloud hosting service in more detail, please visit www.myc4p.com.

For further information please contact,

Olga Grapsas
NewIntelligence Inc.
+1-514-315-2555 ext.120
ograpsas@newintelligence.ca

Susan Woolley
Cloud4Partners
+44 (0) 1789-777-466
susan.woolley@ascarii.com



Head Office

1111 Boul. Dr.-Frederik-Phillips, Suite 600
Montreal, Quebec H4M 2X6



1-833-4COGNOS (426-4667)



newintelligence.ca